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Formerly Real Estate Transactions, Finance, and Development, this casebook focuses on the purchase, sale, financing, and development of real estate and the significance of legal rules and institutions at various stages of these transactions. Arranged in clearly labeled, self-contained chapters, it allows maximum flexibility

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for professors to tailor assignments to the needs of various courses, and is suitable for: Introductory Transactions or Conveyancing courses, Mortgage Law courses, and advanced courses in topics concerning realty development and finance

The surprising, shocking, often hilarious true story of a husband and wife team of licensed Florida Realtors. Learn along with them as they navigate through eccentric and seductive clients, a psychotic Broker, bizarre houses, and dog-eat-dog behavior. Told from the point of view of a

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retired Disney and Warner Brothers Animator who decided to become a Realtor, the descriptive prose is peppered with off-beat humor and colorful character descriptions. Heidi makes you "see" the people and houses she dealt with. She had no idea what sort of experiences she would REALLY have to deal with when she plunged into the real estate business!!!

Contemporary Real Estate Law, Second Edition by C. Kerry Fields and Kevin C. Fields, contains all the traditional topics in real estate law as well

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as the fresh, current information needed by real estate practitioners, brokers, investors, developers, homeowners, and anyone interested in the dynamic field of real estate. The authors focus on teaching the legal principles that create both rights enjoyed and the corresponding duties imposed upon those parties under property law. The Second Edition features the best and most current cases on each topic from courts across the United States. Many case-based examples throughout the text ensure students can apply the principles they learn.

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Exercises throughout the book challenge students to apply the law to real world settings, and "Focus on Ethics" sections highlight managerial decisions. Time-tested real estate forms and practice tips are provided to stimulate class discussion. Key Features: Exercises that challenge students to apply the law to real world situations Connected Coursebook format that offers robust search and highlighting, interactive practice questions, outlining software and more An accessible writing style combined with thoughtful pedagogy New charts, figures and

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exhibits to accelerate student learning A new chapter on environmental law that discusses frequent environmental issues that are present in real estate transactions

Essentials of Real Estate Law

1st Edition

West's Federal Practice Digest

Florida Real Estate Principles, Practices and Law

Florida Real Estate Principles, Practices & Law

Pass the 2021 Florida Real Estate Sales Associate

Exam effortlessly on your 1st try with exam

questions, answers and explanations. In this simple

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course not only will you learn to pass the state licensing exam, you will also learn: - How to study for the FL exam quickly and effectively. - Secrets to Passing the Real Estate Exam even if you do not know the answer to a question. - How to tackle hard real estate MATH questions with ease and eliminate your fears. - Tips and Tricks from Real Estate Professionals, professional exam writers and exam proctors. It will also answer questions like: - Do I need other course materials from companies like Allied Real Estate School? How about Anthony Real Estate School or Kaplan Real Estate School? Are they even good schools to attend? - What kinds of questions are on the Florida Real Estate License Exam? - Should I use

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the FL Real Estate License Exams for Dummies Book? This Real Estate Study Guide contains over 1200+ real estate exam questions and answers with full explanations. It includes a real estate MATH ONLY portion, a real estate vocabulary exam as well as the Florida state exam questions and answers. You will receive questions and answers that are similar to those on the Florida Department of Real Estate Exam You deserve the BEST real estate test prep program there is to prepare you to pass, and it gets no better than this. The Florida Real Estate Sales Associate Exam is one of the hardest state exam to pass in the United States. We have compiled this simple exam cram book that quickly and easily prepares you to

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take your state licensing exam and pass it on the 1st try. Our Real Estate Exam Review is designed to help you pass the real estate exam in the quickest, easiest and most efficient manner possible. Throw away your real estate course test books and class notes, this is all you need to pass!

This Florida real estate principles text provides up-to-date, state-specific information. Updated annually with the latest developments in Florida real estate law, this text should be a prelicensing staple for real estate students that effectively combines legal and practical aspects of Florida real estate laws and practices for prospectives salespersons.

All licensed real estate salespeople in Florida must

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pass that state's real estate exam, and this book is designed to help applicants pass the test. The book features four full-length practice tests that are updated according to the most current standards and come with fully explained answers. The book also contains a glossary of terms, a math review, study and test-taking tips, and a CD-ROM with bonus questions, answers, and explanations. For students who want to get it right the first time, Florida Real Estate Sales Exam provides powerful test-prep.

Brokering, Buying, Selling, and Financing Realty
How to Make Money With Real Estate Options
Real Estate Broker's Guide to Resort Timesharing
With Answers from Top Brokers from Around the

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Country

Annual Report of the Attorney General of the State of Florida

Spend like a miser, profit like a mogul Who says you have to spend money to make money? Savvy real estate investors follow the examples of Donald Trump and Walt Disney, turning substantial profits on properties without incurring the debt, risk, and maintenance costs of ownership--and now, so can you! In How to Make Money with Real Estate Options, real estate expert Thomas Lucier introduces you to the low-risk, high-yield

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investment vehicle that can earn big bucks even for small investors. Lucier explains what real estate options are, how they work, and why they are the tools of choice for thousands of successful investors. Step by step, he shows you how to:

- * Locate potential option properties using the Internet, want ads, and "bird-dogs"*
- * Contact and negotiate with property owners*
- * Perform due diligence and avoid options pitfalls*
- * Prepare an option agreement that protects you*
- * Insure real estate options with title insurance*
- * Package and sell optioned properties for optimum profits*

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Packed with no-nonsense advice on how to identify the most profitable properties and manage every step of the option process, How to Make Money with Real Estate Options is a practical guide to one of the secret weapons of savvy investors.

This handy, portable reference of the laws and rules governing the real estate industry in Tennessee is a must-have for real estate professionals. Published in cooperation with the Tennessee Association of Realtors, it contains helpful information for both real estate and legal practitioners. With it, you will have ready access to

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Features At-A-Glance Annotated statutes; Revised Administrative Rules of Tennessee pertaining to real estate; and a Frequently Asked Questions section. This indispensable resource is available only from LexisNexis.

Pass the 2019 Florida Real Estate Sales Associate Exam effortlessly on your 1st try with exam questions, answers and explanations. In this simple course not only will you learn to pass the state licensing exam, you will also learn: - How to study for the FL exam quickly and effectively. - Secrets to Passing the Real Estate Exam even if

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you do not know the answer to a question. - How to tackle hard real estate MATH questions with ease and eliminate your fears. - Tips and Tricks from Real Estate Professionals, professional exam writers and exam proctors. It will also answer questions like: - Do I need other course materials from companies like Allied Real Estate School? How about Anthony Real Estate School or Kaplan Real Estate School? Are they even good schools to attend? - What kinds of questions are on the Florida Real Estate License Exam? - Should I use the FL Real Estate License Exams for Dummies

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Book? This Real Estate Study Guide contains over 1200+ real estate exam questions and answers with full explanations. It includes a real estate MATH ONLY portion, a real estate vocabulary exam as well as the Florida state exam questions and answers. You will receive questions and answers that are similar to those on the Florida Department of Real Estate Exam You deserve the BEST real estate test prep program there is to prepare you to pass, and it gets no better than this. The Florida Real Estate Sales Associate Exam is one of the hardest state exam to pass in the

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United States. We have compiled this simple exam cram book that quickly and easily prepares you to take your state licensing exam and pass it on the 1st try. Our Real Estate Exam Review is designed to help you pass the real estate exam in the quickest, easiest and most efficient manner possible. Throw away your real estate course test books and class notes, this is all you need to pass!

Florida Real Estate Broker's Guide

Florida Family Law & Practice

Catalog of Federal Domestic Assistance

Florida Real Estate Sales Associate Pre-License

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Course (13th Edition)

Florida Real Estate Commission Handbook

Textbook for the Florida Real Estate Sales Associate Pre-License course.

Locate federal cases decided in the U.S. Supreme Court, Court of Appeals, district courts, Claims Court, bankruptcy courts, Court of Military Appeals, the Courts of Military Review, and other federal courts. This Key Number Digest contains all headnotes, classified according to West's® Key Number System, for federal court decisions reported from 1984 to the present.

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The topics are listed in alphabetical order. The Key Numbers within those topics are listed in numerical order. Each topic begins with scope notes about subjects included and subjects excluded and covered by other topics. Also, there is an outline of the topic, which includes a list of all Key Numbers in that topic. Headnotes are collected by jurisdiction or court and filed according to the West Key Number System®. Pass the 2021 Colorado PSI Real Estate Salesperson Exam effortlessly on your 1st try. In this simple course, which includes both the Colorado state and PSI question and

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answer exam prep study guide, not only will you learn to pass the state licensing exam, you will also learn: - How to study for the CO exam quickly and effectively. - Secrets to Passing the Real Estate Exam even if you do not know the answer to a question. - How to tackle hard real estate MATH questions with ease and eliminate your fears. - Tips and Tricks from Real Estate Professionals, professional exam writers and test proctors. It will also answer questions like: - Do I need other course materials from companies like Allied Real Estate School? How about Anthony Real Estate School or Kaplan Real

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Estate School? Are they even good schools to attend? - What kinds of questions are on the Colorado Real Estate License Exam? - Should I use the CO Real Estate License Exams for Dummies Book? This Real Estate Study Guide contains over 1200+ real estate exam questions and answers with full explanations. It includes the Colorado State Specific portion, the PSI portion, real estate MATH ONLY section, and real estate vocabulary only exams. You will receive questions and answers that are similar to those on the Colorado Department of Real Estate Exam. You deserve the BEST real estate exam prep program there

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Florida Real Estate Exam Manual

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Florida Real Estate Continuing Education: the FLA.CE Program

Real Estate Law and Business

Real Experts. Real Stories. Real Life.

West's Federal Practice Digest 4th

Going beyond the principles and practices students have already learned, this new edition explores the skills necessary for building and managing a successful real estate brokerage. Based on the revised FREC broker course syllabus, Florida Real Estate Broker's Guide provides a complete source for your broker prelicensing curriculum. Highlights include: * Four new case studies prepare students for realworld practice. * Timely,

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comprehensive coverage of all course topics makes supplemental material unnecessary. * Web resources encourage students to explore key topics. * Free Instructor Resource Guide includes chapter outlines, matching exercises, vocabulary lists and two practice exams.

Pass the 2020 Florida Real Estate Sales Associate Exam effortlessly on your 1st try with exam questions, answers and explanations. In this simple course not only will you learn to pass the state licensing exam, you will also learn: - How to study for the FL exam quickly and effectively. - Secrets to Passing the Real Estate Exam even if you do not know the answer to a question. - How

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to tackle hard real estate MATH questions with ease and eliminate your fears. - Tips and Tricks from Real Estate Professionals, professional exam writers and exam proctors. It will also answer questions like: - Do I need other course materials from companies like Allied Real Estate School? How about Anthony Real Estate School or Kaplan Real Estate School? Are they even good schools to attend? - What kinds of questions are on the Florida Real Estate License Exam? - Should I use the FL Real Estate License Exams for Dummies Book? This Real Estate Study Guide contains over 1200+ real estate exam questions and answers with full explanations. It includes a real estate MATH ONLY portion, a real estate

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Throw away your real estate course test books and class notes, this is all you need to pass!

From the most trusted name in real estate, a new and fully updated edition of the indispensable guide that helps first-time buyers land the home of their dreams. What does "location, location, location" really mean? How do I decide what to offer on a house? What exactly is the closing? Buying a home is one of the most important decisions in any person's life. It will be the place where you plant your roots, come home after a long day, raise a family, or make a successful investment. But how, with everything from student loans and an uncertain marketplace stacked against you, do

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you get to that idyllic future? In 100 Questions Every First-Time Home Buyer Should Ask, Ilyce Glink, one of the most trusted names in real estate, answers all of your questions about home buying--and some you didn't know you had--and takes you on a personal journey from open houses to moving day. Weaving together advice from top brokers around the country with illustrative stories and her own unparalleled expertise, 100 Questions is a one-stop shop to getting the home of your dreams.

Virginia Real Estate Postlicensing for Salespersons
Florida Real Estate Sales Exam
American jurisprudence

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2020 Florida Real Estate Exam Prep Questions & Answers

Protect Your Family from Lead in Your Home

Principles of Real Estate Practice in Virginia contains the essentials of the national and Virginia real estate law, principles, and practices necessary for basic competence as a real estate professional and as mandated by Virginia license law. It is based on our highly successful and popular national publication, Principles of Real Estate Practice, which is in use in real estate schools nationwide. The text is tailored to the needs of the pre-license student. It is designed to

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- make it easy for students to learn the material and pass their real estate exam - prepare students for numerous career applications - stress practical, rather than theoretical, skills and knowledge. Principles of Real Estate Practice in Virginia is streamlined, direct and to-the-point. It includes multiple learning reinforcements. It has a student-oriented organization, both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors' many years in real estate education. Table of Contents The Real Estate Business Rights in Real Estate Interests

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*and Estates Ownership Encumbrances and Liens
Transferring and Recording Title to Real Estate
Leasing Essentials Land Use Planning and
Control Legal Descriptions Fundamentals of
Contract Law National Agency Listing
Agreements: An Overview General Brokerage
Practices Overview of Conveyance Contracts
Real Estate Market Economics Appraising and
Estimating Market Value Real Estate Finance
Real Estate Investment Real Estate Taxation
Professional Practices Closings Overview of
Licensing and Regulation Risk Management
Property Management Virginia Licensing*

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Regulation Virginia Brokerage Regulation & Disclosures Virginia Agency and Agency Disclosure Virginia Sales Contracts Virginia Fair Housing and Other Virginia Laws Glossary of Residential Style and Construction Terms Glossary of General Real Estate Terms Index

This new text is a practical paralegal text with solid pedagogy and excellent teaching support. This clearly organized text includes all the topics needed in an accessible format, focusing on what paralegals need to know using a practical, non-theory based approach. The logical, three-part organization takes students through the process

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of purchasing and managing real estate, and the clear, modular chapter organization makes this book easy to tailor to different course configurations. The book begins with coverage of Real Property Interests, followed by Purchasing, Financing, and Conveying Real Estate, and concluding with Owning and Operating Real Estate. In addition, excellent pedagogy enhances the well-written textual explanations and thoughtful Review Questions, Practice Problems, and Chapter Assignments encourage students to apply the concepts learned. Features: Practical, non-theoretical, and contemporary approach

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specifically designed with paralegal instructors in mind Developed to compete head-to-head with Hinkel, the longentrenched leader in this market. Modular organization makes it easy to reorganize the text to fit the format of different courses. Each chapter features learning objectives, chapter outlines and introductions, and marginal definitions. A wealth of forms and practical examples are included in every chapter. Helpful pedagogy and a comprehensive teaching package designed to make class preparation as easy as possible

The Model Rules of Professional Conduct

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provides an up-to-date resource for information on legal ethics. Federal, state and local courts in all jurisdictions look to the Rules for guidance in solving lawyer malpractice cases, disciplinary actions, disqualification issues, sanctions questions and much more. In this volume, black-letter Rules of Professional Conduct are followed by numbered Comments that explain each Rule's purpose and provide suggestions for its practical application. The Rules will help you identify proper conduct in a variety of given situations, review those instances where discretionary action is possible, and define the nature of the

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relationship between you and your clients, colleagues and the courts.

Contemporary Real Estate Law

Real Estate Principles

100 Questions Every First-time Home Buyer Should Ask

Official Florida Statutes

Basic Guide to the National Labor Relations Act

Identifies and describes specific government assistance opportunities such as loans, grants, counseling, and procurement contracts available under

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many agencies and programs.

Performance Programs Company's newly minted Florida Real Estate Continuing Education Course (the "FLA.CE" Program) is a 14-hour course specifically designed for Florida real estate licensees and for their fulfillment of Florida's real estate continuing education requirements. As such, the course carefully complies with FREC requirements and specification for content coverage, organization length,

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format, and final examinations. The thrust of the course's content is to - provide a comprehensive yet terse review of key concepts and principles undergirding Florida brokerage and management practices - emphasize how to develop and maintain practical yet widely-accepted standards of professional real estate practice as codified by the Realtors Code of Ethics and FREC-promulgated regulations - highlight the more action-oriented

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aspects of brokerage practice as opposed to legal concepts, including risk mitigation, the basics of managing transactions, pricing property, completing contracts, financial analysis, closing, and, throughout, making conscientious and transparent disclosures. In fulfilling these course content benchmarks, we have tried to keep the topic summaries clear, simple and relevant. Ultimately, we hope they will serve the ongoing purpose of

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keeping you abreast of the industry's newest trends, developments, and new evolutions. Important note: The FLA.CE Program needs to be purchased through an approved Florida real estate school to receive credit. Buying and completing the FLA.CE book purchased here on Amazon will NOT earn you credit. Our FLA.CE text resource is to be in used in conjunction with a school's FLA.CE course.

Updated annually, in conjunction with

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Florida Real Estate Principles, Practices and Law, this exam manual provides Florida real estate students with more than 600 questions for critical exam prep. Key concept outlines, key terms, practice exams and rationales for all answers are included.

Low-Cost, Low-Risk, High-Profit Strategies for Controlling Undervalued Property...Without the Burdens of Ownership!

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2021 Florida Real Estate Exam Prep Questions, Answers & Explanations
2021 Colorado PSI Real Estate Exam Prep Questions & Answers

Florida Continuing Education for Real Estate Brokers & Salespersons

The Manual of Tennessee Real Estate Virginia Real Estate Postlicensing for Salespersons is 30-hour review and applied principles coursebook for newly-licensed salespersons beginning their real estate careers in Virginia. It is designed to satisfy your one-time postlicense requirement as a salesperson actively practicing real estate in Virginia. Virginia Real Estate

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Postlicensing for Salespersons is used with approved salesperson postlicensing courses throughout Virginia.

Table of Contents: Unit 1: Real Estate Law and Regulations

Unit 2: Agency Law Unit 3: Escrow Requirements Unit 4:

Real Estate Finance Unit 5: Fair Housing, ADA and Civil

Rights Unit 6: Ethics and Standards of Conduct Unit 7:

Risk Management Unit 8: Contract Writing Unit 9: Current

Industry Issues and Trends

This leading textbook for the college introductory real estate principles course is a comprehensive, well written

text known for its easy to understand and practical approach to the principles of real estate. Highlights

include: * Instructor Resources available online at

www.dearbornRE.com, including a PowerPoint

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presentation. * "Real Estate Today" advisory boxes analyze specific legal cases and controversial issues in the industry.

* A recurring case study is woven throughout the book, highlighting the decision process in a typical real estate transaction. * "Close Ups," "Legal Highlights" and "Case Studies" appear throughout to provide "real world" applications of the concepts. * Contains a student study guide CD ROM with interactive case studies.

From the #1 bestselling author of "Rich Dad, Poor Dad" comes the ultimate guide to real estate--the advice and techniques every investor needs to navigate through the ups, downs, and in-betweens of the market.

Knock, Knock... Who's There? the Truth about Our First Years in the Florida Real Estate Business

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Florida Post-Licensing Education for Real Estate Salespersons

Model Rules of Professional Conduct

The Real Book of Real Estate

Study Guide to Passing the Sales Associate Real Estate License Exam Effortlessly